## B.A.N.K. FUNDAMENTALS FOR RELATIONSHIPS

You learn a system to better understand the important people in your life. B.A.N.K. gives you ultimate communication tools you can use in dating, your marriage, parenting, friendships, business, and all other significant relationships.

This introductory course sets the stage for gaining knowledge, understanding, and comprehension of the *B.A.N.K. Personality System* for Relationships, as it relates to values of influence.

# **INSTRUCTOR:**

Carol L. Stanley - Phone: 253-951-3879 Please text before calling.

E-Mail: Carol@VoicePerformanceCoach.com

Course Schedule:		
Week	Topic	Required Reading
November 6 1pm to 3pm PDT	Introduction to the B.A.N.K. Relationship Fundamentals Course Getting started	WHY THEY BUY
November 20 1pm to 3pm PDT	Learning the BLUEPRINT Learning the ACTION	
December 4 1pm to 3pm PDT	Learning the NURTURER Learning the KNOWLEDGE	
December 18 1pm to 3pm PDT	Why opposites attract and attack! Conclusion and extra Q&A	
Celebration – TBA  1-hour: 12 pm PDT	Certificates and Surprises	

Exams are as we go to insure learning effectiveness.

#### Requirements:

- Recommended for students ages 16 to adults of all ages.
- An agreement of respect of all in the class and confidentiality. What is said in class stays in the class with honor of all in participation.
- > Business Professional Casual dress is required for online classes and in-person classes.

- > Classes start and end on time, so punctuality is required.
- > No cross-talking on chat or on Zoom. Give full attention to instructor or person talking.
- Please turn all devices off while in class. Stay on mute until class participation is needed.
- If you must miss a class, please let instructor know ASAP so arrangements may be considered.

### **Required Text:**

WHY THEY BUY, by Cheri Tree, plus the B.A.N.K. cards. Order here:

https://codebreakertech.com/why-they-buy-book.html/ref/CLStanley

**BORN TO BE AWESOME**, by Carol L Stanley. Order here:

https://www.amazon.com/Born-Be-Awesome-Carol-Stanley/dp/1545610983/ref=tmm\_pap\_swatch\_0?\_encoding=UTF8&qid=&sr=

## **Evaluation:**

A certificate of achievement and completion will be given at the end of course provided you participated in <u>all</u> classes. Celebration activity to follow classes.