## **B.A.N.K. FUNDAMENTALS FOR RELATIONSHIPS**

You learn a system to better **understand the important people in your life**. B.A.N.K. gives you ultimate communication tools you can use in **dating**, your **marriage**, **parenting**, **friendships**, **business**, and all other **significant relationships**.

This introductory course sets the stage for gaining knowledge, understanding, and comprehension of the **B.A.N.K.** Personality System for Relationships, as it relates to values of influence.

# **INSTRUCTOR:**

Carol L. Stanley - Phone: 253-951-3879 Please text before calling.

E-Mail: Carol@VoicePerformanceCoach.com

Course Schedule:		
Week	Торіс	Required Reading
<u>July 10</u> 1pm to 3pm PDT	Introduction to the B.A.N.K. Relationship Fundamentals Course Getting started	WHY THEY BUY
<u>July 24</u> 1pm to 3pm PDT	Learning the BLUEPRINT Learning the ACTION	
<u>August 7</u> 1pm to 3pm PDT	Learning the NURTURER Learning the KNOWLEDGE	
<u>August 21</u> 1pm to 3pm PDT	Why opposites attract and attack! Conclusion and extra Q&A	
<u>August 28 -</u> <u>Celebration</u> 1-hour: 12 pm PDT	Certificates and Surprises	

Exams are as we go to insure learning effectiveness.

#### Requirements:

- > Recommended for students ages 16 to adults of all ages.
- An agreement of respect of all in the class and confidentiality. What is said in class stays in the class with honor of all in participation.

- > Business Professional Casual dress is required for online classes and in-person classes.
- > Classes start and end on time, so punctuality is required.
- > No cross-talking on chat or on Zoom. Give full attention to instructor or person talking.
- > Please turn all devices off while in class. Stay on mute until class participation is needed.
- If you must miss a class, please let instructor know ASAP so arrangements may be considered.

#### Required Text:

WHY THEY BUY, by Cheri Tree, plus the B.A.N.K. cards. Order here:

https://codebreakertech.com/why-they-buy-book.html/ref/CLStanley

**BORN TO BE AWESOME**, by Carol L Stanley. Order here:

https://www.amazon.com/Born-Be-Awesome-Carol-Stanley/dp/1545610983/ref=tmm\_pap\_swatch\_0?\_encoding=UTF8&qid=&sr=

### Evaluation:

A certificate of achievement and completion will be given at the end of course provided you participated in <u>all</u> classes. Celebration activity to follow classes.